



Shipping Products and Services

January 2016 Price Change Initiatives

February 2, 2016

Derek Hatten, (A) Manager, Shipping Solutions.

Mail Class	Percent Change (Average)
First-Class Package Service Commercial Base - Overall	12.8%
Priority Mail Express - Overall - Retail - Commercial Base - Commercial Plus	15.6% 14.4% 17.7% 48.2%
Priority Mail - Overall - Retail - Commercial Base - Commercial Plus	9.8% 8.6% 9.4% 13.3%
Parcel Select - Overall - DNDC - DSCF - DDU - Ground	3.1% 5.1% 4.9% 4.5% 1.9%

Mail Class	Percent Change (Average)
Parcel Select Lightweight - Overall	23.5%
Parcel Return Service - Overall - RDU - RSCF	5.0% 5.0% 5.0%
Adult Signature Services - Required - Restricted Delivery	up 3.6% to \$5.70 up 3.5% to \$5.95
Premium Forwarding Service - Overall	up 3.6% with PFSC to \$17.10
Package Intercept	up 3.3% to \$12.55

Price Change Initiatives
Click-N-Ship Pays Retail Rates
Consolidating Parcel Select Lightweight Irregular and Machinable
Critical Mail (elimination)
Extra Service Code (Pharmaceutical and Medical Supplies)
First-Class Package Service CBP/ CPP (elimination)
Ground Product Name Change
Increase Fee for Priority Mail RRB A and B
Parcel Return Service RNDC (elimination)
Parcel Select NDC Presort and ONDC Presort (elimination)
Priority Mail Express Flat Rate Boxes (elimination)
Priority Mail Regional Rate Box C (elimination)
Non-Price Change Initiatives
Certificate of Mailing
Collect on Delivery
Return Receipt

- The Postal Service is restructuring Click-N-Ship to offer only retail prices
- Click-N-Ship will no longer be an authorized payment method for Priority Mail Express and Priority Mail Commercial Base pricing



Change: Introduce new Pharmaceutical and Medical Visibility for Negotiated Service Agreements (NSAs) only.

- Mail Class Extra Service Code (ESC):

ESC	Description
401	Pharmaceutical
402	Medical Supplies

- Product availability:

Domestic	International
Priority Mail Express	Priority Mail Express International
Priority Mail	Priority Mail International
First-Class Package Service	First-Class Package International Service
Parcel Select	
Parcel Select Lightweight	

- New events and alerts
- Longer retention period (5 years)
- Not visible on the package



Change	Details
Eliminate First-Class Package Service (FCPS) Commercial Plus Pricing (CPP)	<ul style="list-style-type: none"> • CPP for First-Class Package Service will be eliminated in its entirety • Any FCPS CPP presented after change will be charged the single-piece Commercial Base price based on the weight of the mailpiece • Mailers are highly encouraged to switch all Shipping Services File entries to the single-piece (SP) rate indicator for First Class
Eliminate Commercial Base & NSA presort tiers: <ol style="list-style-type: none"> 1. 5-Digit 2. 3-Digit 3. ADC 4. Mixed ADC 	<ul style="list-style-type: none"> • Removed Line C, "Single Pc/From Std Mail Mailing" from PS Form 3600-FCM • FCPS CB prices will provide for only single-piece prices by weight (in ounces) • Irregular Parcels surcharge remains • No change to IMpb Noncompliant fee (\$.20 per pc) • FCPS CB pieces <u>will still not be</u> sealed against inspection (FCM content must be sent as PM or Retail FCM)
Create new Commercial Base price tiers for FCPS weight breaks 14 oz. - 15.999 oz.	<ul style="list-style-type: none"> • Create additional weight tiers • Ounces available from 1 to 15.999 • Will only support single piece pricing • No additional minimums will apply and agreement will not be required • Pricing available for Commercial mailers

First-Class Package Service

COMMERCIAL – PARCELS

Weight Not Over (ounces) ^{1,2}	Single Piece
1	\$2.60
2	2.60
3	2.60
4	2.60
5	2.60
6	2.60
7	2.60
8	2.60
9	3.30
10	3.35
11	3.40
12	3.45
13	3.50
14	3.55
15	3.60
15.999	3.65

1. Parcels are subject to a \$0.20 surcharge if they are irregularly shaped, such as rolls, tubes, and triangles.

2. IMpb Noncompliant Fee \$0.20 per piece.

Change: Product name changes will better identify USPS Ground Shipping Products to customers:



Renamed Parcel Select Nonpresort to **Parcel Select Ground (PSG)**

- “GND” is an acceptable abbreviation for “Ground” in labeling
- Added Balloon to Postage Statement (PS Form 3605) for Parcel Select Destination Entry

Renamed Standard Post to **Retail Ground (RG)**

- No changes to the product features or mailing standards are being made as a result of this change
- Added Limited Overland Routes (LOR) to Notice 123 – Price List

Renamed Retail ROYO Ground to **Retail Ground Return Service**

		PARCEL SELECT GND U.S. POSTAGE PAID PERMIT NO. CITY, STATE
USPS PARCEL SELECT GND™		
INTERNET SALES DEPT FAST AND EFFICIENT SUPPLY CO. 10474 COMMERCE BLVD DUPLEX B SILVER SPRING MD 20910-9999		
RONALD RECEIVER C/O RICK RECIPIENT INTERNET PURCHASING OFFICE BIG AND GROWING BUSINESS CO. 8403 LEE HIGHWAY MERRIFIELD VA 22082-9999		
USPS TRACKING #		
		
9261 2912 3456 7800 1525 17		

		RETAIL GROUND U.S. POSTAGE PAID PERMIT NO. CITY, STATE
USPS RETAIL GROUND™		
INTERNET SALES DEPT FAST AND EFFICIENT SUPPLY CO. 10474 COMMERCE BLVD DUPLEX B SILVER SPRING MD 20910-9999		
RONALD RECEIVER C/O RICK RECIPIENT INTERNET PURCHASING OFFICE BIG AND GROWING BUSINESS CO. 8403 LEE HIGHWAY MERRIFIELD VA 22082-9999		
USPS TRACKING #		
		
9234 6912 3456 7800 1525 11		

- Product features and mailing standards will remain the same
- eVS, NMATS, and manifest codes will remain the same
- Registered trademark in process – Use TM

Change: Consolidating Parcel Select Lightweight (PSLW) and Irregular and Machinable Price Tables.

- The new price table title is “Parcel Select Lightweight-Commercial Parcels”
- One price table based on current irregular table
 - start at 1 ounce and end at 15.999 ounces.
 - sortation levels:
 1. 5-digit (DDU, DSCF, DNDC)
 2. SCF (DSCF and DNDC)
 3. NDC (DNDC and None)
 4. Mixed (NDC/Single Piece (None)
- Mail preparation and other requirements will remain the same:
 - Separation of pieces
 - Individual postage statements
 - Processing Category in Shipping Services File

	PARCEL SELECT LIGHTWEIGHT U.S. POSTAGE PAID PERMIT NO. CITY, STATE
USPS PS LIGHTWEIGHT®	
INTERNET SALES DEPT FAST AND EFFICIENT SUPPLY CO. 10474 COMMERCE BLVD DUPLEX B SILVER SPRING MD 20910-9999	
RONALD RECEIVER C/O RICK RECIPIENT INTERNET PURCHASING OFFICE BIG AND GROWING BUSINESS CO. 8403 LEE HIGHWAY MERRIFIELD VA 22082-9999	
USPS TRACKING #	
	
9274 8912 3456 7894 0323 02	

Parcel Select—Commercial

Parcel Select Lightweight

COMMERCIAL PARCELS¹

Weight Not Over (ounces)	5-Digit			SCF ²		NDC		Mixed NDC
	DDU	DSCF	DNDC	DSCF	DNDC	DNDC	None	None
1	\$1.30	\$1.57	\$1.62	\$1.70	\$2.01	\$2.52	\$2.82	\$3.20
2	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
3	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
4 ³	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
5	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
6	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
7	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
8	1.30	1.57	1.62	1.70	2.01	2.52	2.82	3.20
9	1.51	1.86	1.90	2.00	2.31	2.70	3.01	3.42
10	1.51	1.86	1.90	2.00	2.31	2.70	3.01	3.42
11	1.51	1.86	1.90	2.00	2.31	2.70	3.01	3.42
12	1.51	1.86	1.90	2.00	2.31	2.70	3.01	3.42
13	1.72	2.15	2.18	2.29	2.60	2.88	3.20	3.64
14	1.72	2.15	2.18	2.29	2.60	2.88	3.20	3.64
15	1.72	2.15	2.18	2.29	2.60	2.88	3.20	3.64
15.999	1.72	2.15	2.18	2.29	2.60	2.88	3.20	3.64

1. Impb Noncompliant Fee \$0.20 per piece.

2. Machinable parcels are not eligible for SCF DSCF or SCF DNDC preparation, entry or pricing.

3. Machinable parcels must weigh at least 3.5 ounces. See DMM [201.7.5](#) for other eligibility criteria.

Change: Increase Fees for Priority Mail Regional Rate Boxes A (Zones 1-4) and B (Zones 5-9).

- Implement a two-tier zone fee for Regional Rate Boxes A and B paid at retail
- Zones 1-4 will have a \$2.25 fee and Zones 5-9 will have a \$1.00 fee:

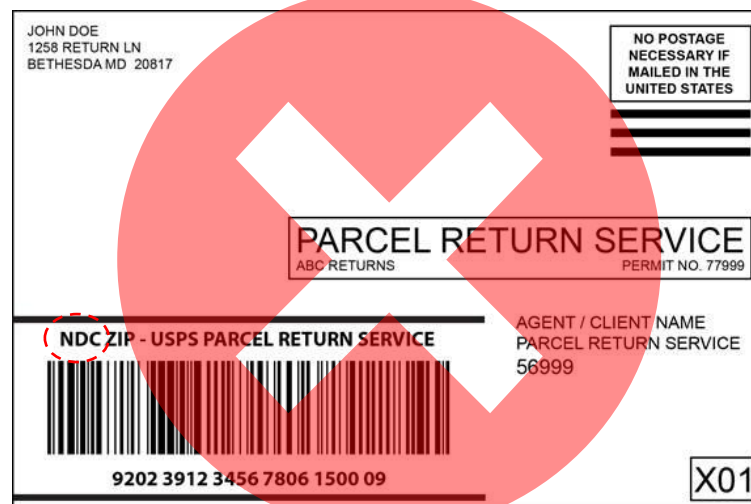
Product Accepted at Retail	Current Fee	2016 Fee Zones 1- 4	2016 Fee Zones 5-9
Priority Mail RRB A	75 cents	\$2.25	\$1.00
Priority Mail RRB B	75 cents	\$2.25	\$1.00

- The fee is in addition to the postage
- Maximum weight is still applicable for RRB A 15 lbs. and RRB B 20 lbs.



Rationale:

- Parcel Return Service (**PRS**) prices are based on weight, whether items are machinable or nonmachinable, and had the choice of three pickup locations:
 - Returns Destination Unit (**RDU**)
 - Returns Sectional Center Facility (**RSCF**)
 - Returns Network Distribution Center (RNDC)**
- RNDC** was eliminated to simplify the offering and due to decline in volume.
- Effective January 17, 2016 customers will be charged Parcel Select Ground prices if they continue to enter shipments as **PRS - RNDC**.



Parcel Return Service - Machinable

Weight Not Over (pounds) ^{1,2,3}	RDU	RSCF	RNDC Zones 1-5
1	\$2.44	\$3.03	\$3.76
2	2.49	3.42	4.15
3	2.53	3.69	4.55
4	2.57	3.97	4.86
5	2.62	4.23	5.26
6	2.66	4.57	5.68
7	2.70	4.88	6.10
8	2.75	5.19	6.53
9	2.79	5.54	6.97
10	2.84	5.86	7.41
11	2.88	6.18	7.77
12	2.92	6.51	8.14
13	2.97	6.77	8.44
14	3.01	7.02	8.71
15	3.06	7.20	8.91
16	3.10	7.40	9.09
17	3.14	7.56	9.23
18	3.18	7.70	

Categories for **PRS RNDC** that are affected by this change are:

- Machinable Zones 1-5 / Weights 1-35 / Balloon.
- Nonmachinable Zones 1-5 / Weights 1-70 Balloon / Oversized.
- Remove rate ingredient.

Parcel Return Service - Machinable

Weight Not Over (pounds)	RDU	RSCF
1	\$2.54	\$3.14
2	2.60	3.55
3	2.65	3.85
4	2.71	4.16
5	2.76	4.44

PRS are still be available at RDU and RSCF locations.

PME Flat Rate Boxes (side load and top load, domestic and Dual-Use for international) will be eliminated as a shipping option due to limited usage/demand

Dual-Use Priority Mail/Priority Mail Express Flat Rate Box – 1

Dimensions: 11"x 8-1/2" x 5 1/2"

SKU: DEMPMFRB1X



Priority Mail Express

Flat Rate Box - 1

Dimensions: 11"x 8-1/2" x 5 1/2"

SKU: EMFRB1X



Dual-Use Priority Mail/Priority Mail Express Flat Rate Box – 2

Dimensions: 11"x 7/8" x 3-3/8" x 13-5/8"

SKU: DEMPMFRB2X



Priority Mail Express Flat Rate Box -2

Dimensions: 11"x 7/8" x 3-3/8" x 13-5/8"

SKU: EMFRB2X



Boxes removed from:

Postal Store / CNS	Ordering Form	Package Intercept
Premium Forward Service - Commercial	Priority Mail Express Manual Entry Screens	Postage Statement
Retail Systems	Self Service Kiosk	Retail Locations

- Effective January 17, 2016 customers will be charged Priority Mail Express prices based on weight and zone if they continue to use the PME Flat Rate Boxes.

Rationale:

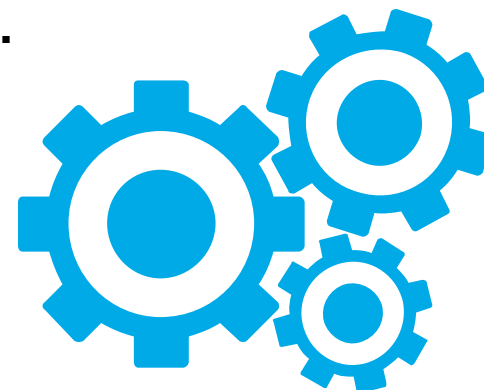
Eliminate the Origin Network Distribution Center (ONDC) and Network Distribution Center (NDC) Presort pricing for Parcel Select to streamline the Parcel Select products while maintaining three options for shippers:

- 1. Parcel Select Ground (formerly Nonpresort)**
- 2. Parcel Select Destination Delivery Unit (DDU)**
- 3. Destination Sectional Center Facility (DSCF)**

Changes to systems and documents include:

- Remove Parcel Select ONDC Presort and NDC Presort from Notice 123.
- Remove from Postage Statement PS Form 3605 (E&F).
- Remove the current rate indicator for the services.

Effective January 17, 2016 customers will be charged Parcel Select Ground prices if they continue to present Parcel Select ONDC Presort or Parcel Select NDC presort shipments.



Priority Mail Regional Rate Box C is being eliminated as a shipping option

- Low customer usage.
- Effective January 17, 2016, customers will be charged single-piece Priority Mail Commercial Base or Retail prices by weight and zone if they present a Priority Mail Regional Rate Box C.
- Will be removed from similar systems as PME Flat Rate Boxes.



Boxes	Zones							
	L, 1 & 2	3	4	5	6	7	8	9
A	6.01	6.15	6.60	8.15	8.92	9.70	10.77	14.95
B	6.71	7.90	8.75	10.66	13.37	15.14	17.09	24.41

Additional fee if paid at Retail

Zones 1-4 2.25

Zone 5-9 1.00

IMpb Noncompliant Fee 0.20

Rationale:

The costs of providing the customized packaging along with low usage indicates this product is not performing well enough to cover cost and to be a profitable offering.

- Elimination will Include:
 - Letter**
 - Letter with Signature**
 - Flat**
 - Flat with Signature**
- Will no longer support NSAs or 105 CPP Agreements.
- Eliminate service from Priority Mail Postage Statement: PS 3600-PM.
- Effective January 17, 2016 customers will be charged the applicable Priority Mail Flat Rate Envelope price if they continue to present Critical Mail envelopes.

Critical Mail—Commercial Plus								
USPS-PRODUCED PACKAGING ONLY								
	Zone ¹							
	Local, 1 & 2	3	4	5	6	7	8	9
Letter ²	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50
Letter with signature ²	4.60	4.60	4.60	4.60	4.60	4.60	4.60	4.60
Flat ³	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50
Flat with signature ³	5.35	5.35	5.35	5.35	5.35	5.35	5.35	5.35

1. Impb Noncompliant Fee \$0.20 per piece.
2. Maximum weight—letters 3 ounces.
3. Maximum weight—flats 13 ounces.

Priority Mail—Permit Imprint—Negotiated Service Agreement (NSA)						
<input type="checkbox"/> Part D Priority Mail						
Check box at left if prices are populated in this section.						
Flat Rate & Commercial Prices - NSA		Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total
						Total Postage
D1	Flat Rate Envelopes (EP 14 B,F,H,G,T)					
D2	Padded Flat Rate Envelope					
D3	Legal Flat Rate Envelope					
D4	Small Flat Rate Box					
D5	Medium Flat Rate Box					
D6	Large Flat Rate Box					
D7	Large Flat Rate Box APO/FPO/DPO					
D8	Critical Mail - Letter *					
D9	Critical Mail - Letter with Signature *					
D10	Critical Mail - Flat *					
D11	Critical Mail - Flat with Signature *					

#	Changes
1	<ul style="list-style-type: none">• Revise mailing standards to approve the COM facsimile forms at the Headquarters level.<ul style="list-style-type: none">◦ <u>Proposed effective date</u>: January 17, 2016 to align with the expected DMM publishing date for the Competitive Price Change.
2	<ul style="list-style-type: none">• USPS will allow up to three business days to consider correcting missing round dated and stamped COM form pages.<ul style="list-style-type: none">◦ It will be at the sole discretion of the USPS to determine if the missed stamped page(s) were a USPS error and if it can/will be postmarked on the date of re-submission.
3	<ul style="list-style-type: none">• Page numbering on PS Form 3665, Domestic Certificate of Mailing Firm<ul style="list-style-type: none">◦ Pages must be number 1 of XX
4	<ul style="list-style-type: none">• COM Tool<ul style="list-style-type: none">◦ Still working to determine if a tool will be developed to create standardized COM forms with a IMpb and ability to send manifest to PostalOne!

- Final MTAC 170 Workgroup meeting: December 2, 2015
- Postal Bulletin Publication Date: December 24, 2015, highlights:
 1. June 2, 2017, COM Form compliance date-no 3877 facsimiles.
 2. Central Approval of Facsimiles to HQ (COM_FACSIMILE@usps.gov)
 3. Clarification of Format for “Nearly Identical”
 4. Sequential Page Numbering (Page__ of __)

Next Steps:

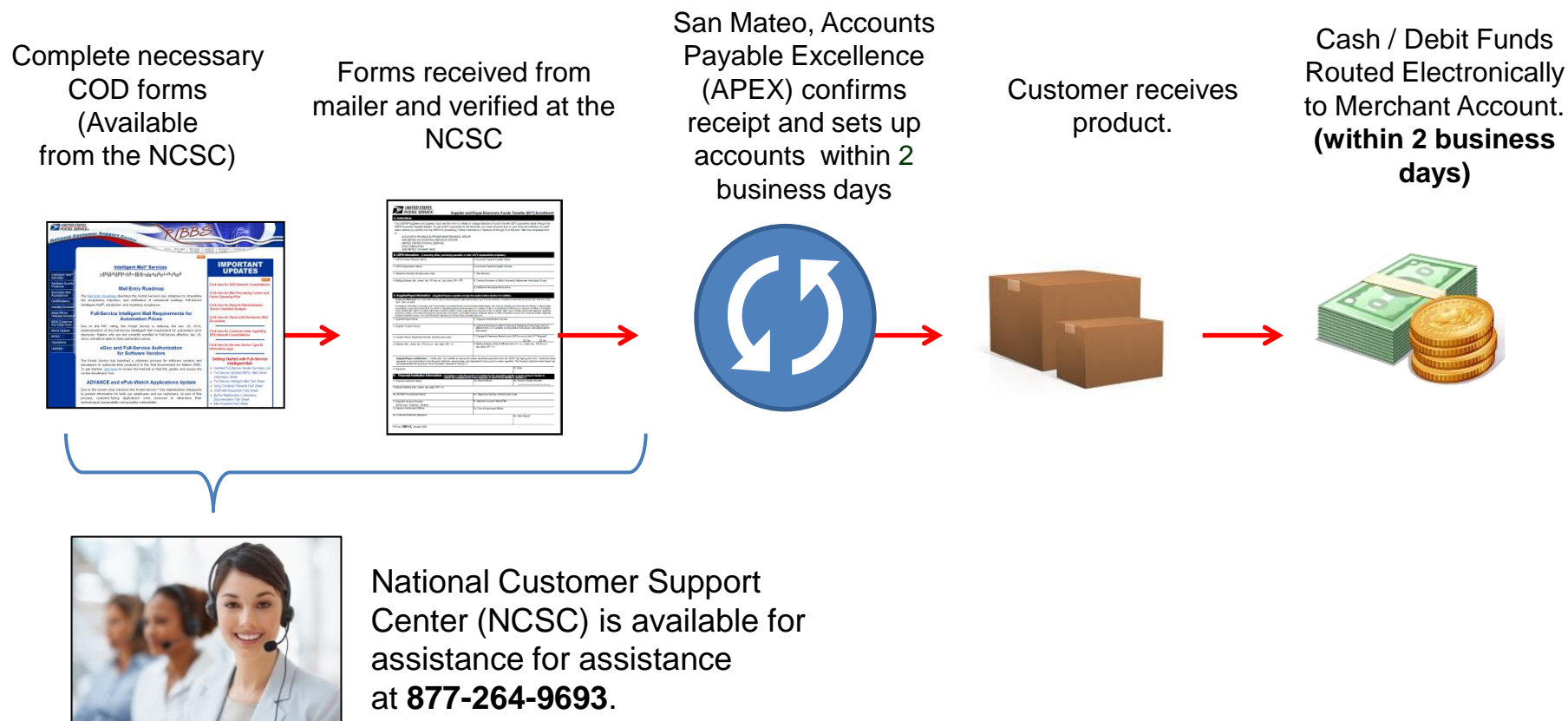
- COM Tool -Automated Option to include interface with PostalOne! and Product Tracking Reporting
 - Funding Approval
- Forms/Communications highlights:
 - Jan 2016: Domestic **PS Form 3665-COM-Firm and 3606-D COBM**
 - Retail and BMEU/DMU **SOP updates**
 - **VP Letter** to Managers Business Mail Entry and Postmasters
 - **Policy for correcting missing Postmarks**-in SOPs-not in DMM


- Electronic Funds Transfer (EFT) available for Commercial and Online customers

Date Returned	DELIVERY EMPLOYEE - Remove Copies 1 & 2 at Time of Delivery Write firmly to make all copies legible.				
	Collect the amount shown below, if customer pays by:				
	CHECK OR MONEY ORDER (MO) made payable to the mailer. Check/MO Amount \$	CASH or pin debit card and mailer is an EFT participant (online or commercial only). EFT Amount \$	CASH (Includes MO fee or fees). Cash Amount \$		
2nd Notice	<input type="checkbox"/> Registered Mail™ Service <input type="checkbox"/> Priority Mail Express® Service		Options for Receiving		
	Remit COD Charges to Sender via: <input type="checkbox"/> Priority Mail Express Service <input type="checkbox"/> Electronic Funds Transfer (EFT)		<input type="checkbox"/> Hold For Pickup (Priority Mail Express Only)		
	Date of Mailing _____ USPSA No. _____		<input type="checkbox"/> Street Delivery		
	From:		To:		
1st Notice	SAMPLE				
	Delivered By _____		Date Delivered _____		Check Number _____
	Date Payment Sent to Mailer _____		MO Number(s) _____		
PS Form 3816 , November 2015 PSN 7530-02-000-9062 Copy 1 - Delivery Unit					
<div style="display: flex; justify-content: space-between;"> <div> 1. DO NOT allow the recipient (addressee or agent) to examine the contents before payment. 2. DO NOT deliver this article until payment is collected. ♦ Follow proper scanning procedures for COD delivery and clearance. </div> <div> 3. If payment is by check, enter check number above. 4. Have customer sign PS Form 3849. </div> </div>					

Collect On Delivery Electronic Funds Transfer (EFT) Enrollment Process

In this flow EFT replaces check or money order.



SENDER: COMPLETE THIS SECTION		COMPLETE THIS SECTION ON DELIVERY	
<ul style="list-style-type: none"> ■ Complete items 1, 2, and 3. ■ Print your name and address on the reverse so that we can return the card to you. ■ Attach this card to the back of the mailpiece, or on the front if space permits. 		A. Signature X <div style="float: right;"> <input type="checkbox"/> Agent <input type="checkbox"/> Addressee </div>	
1. Article Addressed to:  9590 9401 0000 5191 0000 12		B. Received by (Printed Name) 	C. Date of Delivery
2. Article Number (Transfer from service label) 		D. Is delivery address different from item 1? <input type="checkbox"/> Yes If YES, enter delivery address below: <input type="checkbox"/> No 	
3. Service Type <input type="checkbox"/> Adult Signature <input type="checkbox"/> Adult Signature Restricted Delivery <input type="checkbox"/> Certified Mail® <input type="checkbox"/> Certified Mail Restricted Delivery <input type="checkbox"/> Collect on Delivery <input type="checkbox"/> Collect on Delivery Restricted Delivery <input type="checkbox"/> Insured Mail <input type="checkbox"/> Insured Mail Restricted Delivery (over \$500)		<input type="checkbox"/> Priority Mail Express® <input type="checkbox"/> Registered Mail™ <input type="checkbox"/> Registered Mail Restricted Delivery <input type="checkbox"/> Return Receipt for Merchandise <input type="checkbox"/> Signature Confirmation™ <input type="checkbox"/> Signature Confirmation Restricted Delivery	


PS Form 3811, July 2015 PSN 7530-02-000-9053 Domestic Return Receipt

Front of Form

- 3811, Domestic Return Receipt and linkage to any Extra Service. (i.e. Certified Mail)
- Increase visibility by placing barcode on form
- Intelligent Mail barcode on the Sender's address side (front) and Acceptance side (back) of the Return Receipt.
- Barcodes must be scanned upon acceptance and delivery.

**Back of Form and
New Location for
Barcode**

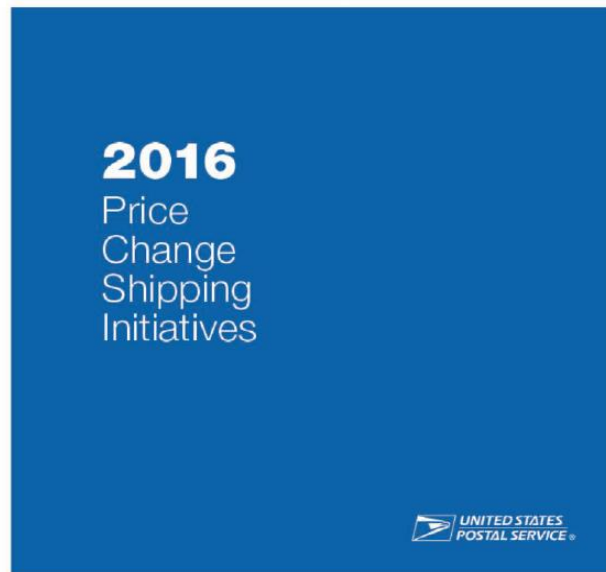
USPS TRACKING #


9590 9401 0000 5191 0000 12

First-Class Mail
Postage & Fees Paid
USPS
Permit No. G-10

**United States
Postal Service**

• Sender: Please print your name, address, and ZIP+4® in this box•












January 17, 2016

FOR INTERNAL USE ONLY








Expedited Packaging Available at Retail: The Big Picture

NOT FOR
DISPLAY
IN LOBBY

FLAT RATE PRODUCTS

PRODUCTS	DOMESTIC	INTERNATIONAL
 Priority Mail Express™ Flat Rate Envelope Item No. EP13F	Up to 70 pounds	Up to 4 pounds
 Priority Mail® Flat Rate Envelope Item No. EP14F	Up to 70 pounds	Up to 4 pounds
 Priority Mail® Window Flat Rate Envelope Item No. EP14H	Up to 70 pounds	Up to 4 pounds
 Priority Mail® Gift Card Flat Rate Envelope Item No. EP14GT	Up to 70 pounds	Up to 4 pounds
 Priority Mail® Small Flat Rate Box Item No. SF7B	Up to 70 pounds	Up to 4 pounds
 Priority Mail® Medium Flat Rate Box (top loading) Item No. OFB81	Up to 70 pounds	Up to 20 pounds
 Priority Mail® Medium Flat Rate Box (side loading) Item No. OFB82	Up to 70 pounds	Up to 20 pounds
 Priority Mail® Large Flat Rate Box Item No. LFB	Up to 70 pounds	Up to 20 pounds
 Priority Mail® APO/FPO Large Flat Rate Box Item No. MLF8B	Up to 70 pounds	Up to 20 pounds

NON FLAT RATE PRODUCTS

PRODUCTS	DOMESTIC	INTERNATIONAL
 Priority Mail Express™ Tyvek Envelope Item No. EP13C	✓	✓
 Global Express Guaranteed® Envelope Item No. EP15A	✓	
 Global Express Guaranteed® Tyvek Envelope Item No. EP15B		✓
 Priority Mail® Box Item No. O1B82	Up to 70 pounds	Up to 20 pounds
 Priority Mail® Tyvek Envelope Item No. EP14	Up to 70 pounds	✓
 Priority Mail® APO/FPO Tyvek Envelope (Mill-Pac) Item No. MLF8C	Up to 70 pounds	
 Priority Mail® APO/FPO Tyvek Envelope Item No. MLF8D	Up to 70 pounds	

LABELS (Flat rate and Non flat rate shipping)

PRODUCTS	DOMESTIC	INTERNATIONAL
 Priority Mail Express™ Label Item No. 11-B	✓	✓
 Hold For Pickup Item No. 11-HFP	✓	
 Priority Mail Express™ International Shipping Label and Customs Form Item No. 2079-B		✓

Order expedited packaging supplies through eBay2.



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- Mailed December 30, 2015: Each USPS Retail Office (including CPUs, Approved Shippers and Staples) sent:
 - Letter
 - SOPs
 - Stand-up Talks
 - Poster 220: Expedited Packaging Available at Retail
- Posted at:
<http://blue.usps.gov/marketing/newproducts-innovation/price-change-initiative-tools.htm>

GARY C. REBLIN
VICE PRESIDENT
NEW PRODUCTS AND INNOVATION



October 20, 2015

POSTAL CUSTOMER

SUBJECT: USPS Proposed Shipping Product Changes

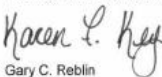
Effective January 17, 2016, the United States Postal Service® plans to implement changes to several domestic shipping products and services. As an organization, it is our goal to keep customers at the forefront when making product changes. As a result, we are planning to eliminate several offerings, outlined below, in order to streamline and simplify customer options and provide mailers with products that better meet their needs.

You are encouraged to review the Postal Regulatory Commission filing at www.prc.gov. Listed below is a brief description of the upcoming changes:

Elimination of Shipping Product Offerings	Rates Available to Customer After January 17, 2016
Parcel Return Service Return Network Distribution Center (RNDC)	Parcels picked up at RNDC will pay Parcel Select® Ground prices based on weight.
Priority Mail Express® Flat Rate Box (side load & top loading)	Applicable Priority Mail Express prices based on weight and zone.
Parcel Select Origin Network Distribution Center Presort and Network Distribution Center Presort	Parcel Select Ground (formerly Non-presort) prices based on weight and zone.
Priority Mail Regional Rate Box® C - Inside Dimensions: 15.25x11.75x11.50 - Outside Dimensions: 15.5x12x12	Priority Mail Regional Rate Boxes A and B will still be available, or postage may be assessed at the applicable Priority Mail® prices based on weight and zone.
Critical Mail® (letters and flats)	Priority Mail Flat Rate® Envelope Commercial Plus Prices (CPP).
Critical Mail with Signature (letters and flats)	Priority Mail Flat Rate Envelope CPP & Signature Confirmation fee for electronic labels.

If you have questions regarding the upcoming changes to the products and services listed above, please send an email to shippingservices@usps.gov or contact your USPS sales representative.

Thank you for shipping with the United States Postal Service. We appreciate your business.


for Gary C. Reblin

475 L'Enfant Plaza SW
WASHINGTON, DC 20260-1010
www.usps.com

- 189,583 Letters distributed to customers on October 20 and 21, 2015:
 - Order expedited supplies
 - Permit
 - Commercial Base
 - Commercial Plus

**POSTAL NEWS**

FOR IMMEDIATE RELEASE
Oct. 16, 2015

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**First Price Increase In Three Years for Commercial Priority Mail
Scheduled for January 2016**

- *No Increase in Forever Stamp Prices or Other Mailing Product Prices*
- *No Increase in Shipping Prices Until After the Holiday Season*

WASHINGTON — Today the United States Postal Service filed notice with the Postal Regulatory Commission (PRC) of proposed price changes for its Shipping Services products to take effect next year, following the conclusion of the holiday season. The filing does not include any price increase for First-Class Mail or any other Postal Service Mailing product such as the Forever stamp.

The Postal Service continues to provide excellent value and reliability for the shipping industry along with convenient choices for consumers. The average Shipping Services price change is 9.5 percent which results in an average shipping price of less than \$5.50 per shipment across all shipping products.

The new prices, if approved, represent the first price increase in more than three years for commercial Priority Mail. The average price increase for Priority Mail is 9.8 percent; when calculated over the three-year period since the last increase, the overall Priority Mail price change averages less than 3.3 percent per year.

The PRC will review the prices before they are scheduled to become effective on Jan. 17, 2016. The complete Postal Service price filing with the new prices for all Shipping Services products can be found on the PRC website under the Daily Listings section: <http://www.prc.gov/dockets/daily>.

The Postal Service continues to enable America's e-commerce growth and enhance its portfolio of mailing and shipping solutions to best meet the evolving needs of our business and residential customers.

The Postal Service receives no tax dollars for operating expenses and relies on the sale of postage, products and services to fund our operations. The price changes which the Postal Service has proposed today help to fund our infrastructure and support our ability to provide prompt, reliable and efficient universal service to the American public.

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#	Resources	Where to Locate
1	DMM Advisory	<ul style="list-style-type: none"> • Special email updates. • Subscribe via e-mail: dmmadvisory@usps.com
2	Domestic Mail Manual	<ul style="list-style-type: none"> • http://pe.usps.gov/text/dmm300/summary_of_changes.htm
3	Federal Register Notice	<ul style="list-style-type: none"> • http://pe.usps.gov/FederalRegisterNotices.asp • Draft – October 16, 2015 – Domestic Competitive Products Pricing and Mailing Standards Changes
4	January 2016 Price Change Information	<ul style="list-style-type: none"> • http://pe.usps.gov/ • Shipping Services Prices – Excel – Proposed 10/16/15 • Shipping Services Prices – CSV – Proposed 10/16/15 • Draft January 2016 Postage Statements 10/16/15 • Postage Statement List of Changes 10/16/15
5	Postal Explorer	<ul style="list-style-type: none"> • http://pe.usps.gov/
6	Postal Rate Commission	<ul style="list-style-type: none"> • http://www.prc.gov/
7	Price List – Notice 123	<ul style="list-style-type: none"> • http://pe.usps.gov/text/dmm300/Notice123.htm
8	Rapid Information Bulletin Board System (RIBBS) – January Price Change Documents	<ul style="list-style-type: none"> • https://ribbs.usps.gov/ • January 2016 Release Overview • Changes for eVS January 2016 Release • Product Tracking & Reporting Release 6.0 January 2016 Price Change
9	Shipping Products and Services	<ul style="list-style-type: none"> • https://ribbs.usps.gov/index.cfm?page=shipproductsservices

